

**Behavioral Health Care Consultancy Model In
Physical Health Care Settings
Request for Qualifications (RFQ)
Question & Answers**

- 1. How were providers notified about the Behavioral Health Care Consultancy Model in Physical Health Care Setting Request for Qualifications?**

Answer: The CBH website is the only guaranteed method of notice for CBH-related RFP's and RFQ's.

- 2. Are existing Federally Qualified Health Center's wanting to expand able to apply, since the RFQ address "FQHC look-alikes or centers that have lost ACCO (funding)?"**

Answer: No, this Request for Qualifications (RFQ) is specific to FQHC look-alikes and previously ACCO funded HIV clinics.

- 3. Does the Behavioral Health provider need to submit RFQ or should the Health Center complete the process?**

Answer: The Health Center should complete the application for this RFQ.

- 4. Are providers that are co-located in an FQHC providing Behavioral Health services eligible to apply?**

Answer: The RFQ is intended to fund integrated Behavioral health consultation services in a primary care setting. Applicants utilizing a co-located model outside of the BHC model as described in the RFQ are NOT eligible to apply.

- 5. Are providers that partner with an FQHC that we do not currently provide Behavioral Services for, but both parties are interested in working together on this initiative eligible to apply?**

Answer: This RFQ is specific to FQHC look-alikes and previously ACCO funded HIV clinics.

- 6. Are providers who currently do not provide medical/physical health services but would like to eligible to apply?**

Answer: Eligible providers must be an existing primary care practice site in order to be eligible to apply for this RFQ.

- 7. Are providers who do not currently have ACCO funding but have in past ,and generally serve a large population of individuals living with HIV eligible to apply?**

Answer: Providers previously ACCO funded and who serve a large portion of individuals with HIV may apply for this RFQ. Applicants should address what portion of individuals with HIV are served their practice. This RFQ is limited to the BHC component of programming.

- 8. Do FQHC-LA have to apply through the RFQ process or are they able to contract directly with CBH for BHC services?**

Answer: FQHC Look Alikes should submit applications for the RFQ if interested in contracting with CBH for BHC services.

- 9. The RFQ states that this is a step leading to an RFP, which implies a competitive process. Is this the intent?**

Answer: All applicants who meet threshold criteria under this RFQ may be considered for contract negotiations.

- 10. Currently, CBH is reimbursing for the services of LPCs, although the health center does not receive PPS for those visits. Does the below represent an intentional change?**

Answer: For this RFQ, CBH is only reimbursing for the services of LCSWs and Licensed Psychologists.

- 11. Please provide additional information regarding outcome measures.**

Answer: CBH will collect the data as described in order to develop an understanding of BHC service utilization and its impact on the health of the individuals served at the PCP clinic. The intent is to understand how CBH members utilize BHC and subsequent behavioral health services, as well as medical outcomes and service utilization. The first set of measures will be collected by the clinics. The second set are measures that are expected to be gathered by CBH utilizing physical and behavioral health data available to the health plan. Health centers are not expected to be able to gather this second set of data on their own.

- 12. On page 6, Scope of Services, it states that “Physical health care settings responding to this RFQ are required to use an integrated model of behavioral health services as opposed to a co-location model.” The RFQ further states that “CBH is offering providers of physical health care services the opportunity to become part of the CBH network.” Do these sentences mean that behavioral health consultants must be employees of the physical health care provider as**

opposed to contracting with an existing licensed behavioral health provider to provide co-located behavioral health consultation services?

Answer: Behavioral health consultants must meet licensing criteria for this model regardless of the employer or sub-contractor.