REQUEST FOR QUALIFICATIONS

for

DIAGNOSTIC BEHAVIOR THERAPY
TRAINING AND IMPLEMENTATION
SERVICES

issued by

COMMUNITY BEHAVIORAL HEALTH

Date of Issue:
August 12, 2016

Proposals must be received no later than 2:00 P.M., Philadelphia, PA, local time, on September 9, 2016.

Questions related to this RFP should be submitted via E-mail to:

Hans Leach at Hans.Leach@phila.gov
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I. Project Overview

A. Introduction / Statement of Purpose
Community Behavioral Health (CBH) is soliciting proposals for a contractor to provide Dialectical Behavior Therapy (DBT) training and implementation services to behavioral health providers in Philadelphia. Specifically, CBH is seeking to contract with an organization with the background, experience, skills, and capability to facilitate the development of sustainable DBT teams across levels of care, through individual clinician competency, team and program development, and leadership engagement.

B. Organizational Overview
The City of Philadelphia contracts with the Commonwealth of Pennsylvania Department of Human Services for the provision of behavioral health services to Philadelphia’s Medicaid recipients under Pennsylvania’s HealthChoices behavioral health mandatory managed care program. Services are funded on a capitated basis through this contractual agreement. The City of Philadelphia, through the Department of Behavioral Health and Intellectual disAbility Services (DBHIDS), contracts with Community Behavioral Health to administer the HealthChoices program.

CBH was established as a non-profit organization by the City in 1997 to administer behavioral health care services for the City’s approximately 580,000 Medicaid recipients. As a result, CBH manages a full continuum of medically necessary and clinically appropriate behavioral health services. CBH employs more than 400 people and has an annual budget of approximately $800 million.

DBHIDS has been actively transforming Philadelphia's behavioral health system for the last ten years. The department’s system transformation is rooted in approaches that promote recovery, resilience and self-determination and build on the strengths and resilience of individuals, family members and other allies in communities that take ownership for their sustained health, wellness, and recovery from behavioral health challenges. As a next wave of its transformative efforts, DBHIDS is now putting emphasis on quality community-level health outcomes using a population health approach. A population health approach seeks to promote health and wellness in all, not just to diagnose and address challenges for some. DBHIDS’s population health approach builds upon many years of focus on community health; thus, the approach is consistent with a public health framework. The essence of DBHIDS’ population health approach is based on the following principles: attend to the whole population, not just to those seeking services; promote health, wellness and self-determination; provide early intervention and prevention; address the social determinants of health; and empower individuals and communities to keep themselves healthy.

DBHIDS is committed to developing a system of care that is grounded in evidence-based practices. In 2012, DBHIDS created Evidence-based Practice and Innovation Center (EPIC) to support the alignment of resources, policies and technical assistance to support the ongoing transformation of the system to one that promotes and routinely utilizes evidence-based, empirically-supported, and outcomes-oriented practices.

C. Project Background
DBT is an evidence-based treatment designed specifically for individuals with self-harm behaviors, such as cutting, suicidal thoughts, urges, and attempts, and for individuals with significant
challenges associated with emotion disregulation; many of these individuals meet criteria for borderline personality disorder (BPD). Randomized trials for DBT have associated DBT with a reduction in target behaviors and symptoms, namely suicidal behavior, self-injury, depression, substance dependence, eating disorder behaviors, hopelessness, anger, impulsiveness, with increases in general and social adjustment and positive self-esteem. DBT is a comprehensive cognitive-behavioral treatment developed by Dr. Marsha Linehan over the last 25 years. Although it was designed for individuals with BPD, DBT has been applied more generally to severe and chronic, multi-diagnostic, and difficult to treat individuals. DBT is appropriate for individuals at all levels of severity and complexity of disorder and is delivered via individual psychotherapy, skills groups, telephone consultation, and therapists’ consultation meetings. Through DBT individuals develop skills and strategies to commit to creating a “life worth living.”

CBH recognizes a need to provide high-quality, evidence-based treatment to its population of adolescents and adults who are experiencing the high-risk and complex symptoms described above. As such, CBH is committed to increasing capacity for the provision of DBT within its network, across multiple levels of care, potentially including outpatient and residential treatment. As CBH is also aware of the challenges faced by agencies in implementing and sustaining evidence-based clinical programs, this RFQ seeks to identify an organization with a strong background in large system implementation of DBT, components of which include both clinical and program development.

D. Request for Qualifications
CBH is seeking to contract with an organization that specializes in DBT training and large system implementation. The qualified contractor will work with up to 10 behavioral health agencies in Philadelphia during an estimated 18-month contract period and will facilitate the installation of DBT programs that are clinically and programmatical sustainable. The qualified applicant will possess clinical expertise in DBT and a strong understanding of implementation science, including the ability to ensure fidelity and the flexibility to adapt programming to the needs of participating agencies.

The identified contractor will provide training and implementation support to Medicaid-funded behavioral health agencies in Philadelphia. Agencies vary in size, levels of care and services provided, and organizational culture. Some or all of their served individuals experience social stressors including limited financial resources, inadequate housing, and community violence; behavioral health needs are often co-occurring and complex. Clinicians at participating agencies must manage high caseloads and stressors common in work with traumatized/ highly stressed populations (compassion fatigue, for example). Despite best efforts, some agencies might experience turnover in staff and other programmatic challenges associated with serving a very vulnerable population. Target agencies are often eager for access to evidence-based treatments to meet the needs of their populations, and they can benefit tremendously from implementation support to ensure sustainability amidst these challenges.

E. General Disclaimer
This RFQ does not commit CBH to award a contract. This RFQ and the process it describes are proprietary and are for the sole and exclusive benefit of CBH. No other party, including any Applicant, is intended to be granted any rights hereunder. Any response, including written
documents and verbal communication, by any Applicant to this RFQ, shall become the property of CBH and may be subject to public disclosure by CBH.

II. Scope of Work

A. Project Details

1. Objective/Purpose
The purpose of this RFQ is to identify a qualified organization that can develop sustainable DBT clinical competency and programming within the Philadelphia behavioral health network. The qualified applicant will possess demonstrated background, experience, skills, and capability to facilitate the development of sustainable DBT teams across levels of care, through individual clinician competency, team and program development, and leadership engagement.

The process is designed to identify an applicant who is responsive to this RFQ by demonstrating the capability to offer high quality training and implementation services. The merits of each submission will be evaluated based upon its quality and responsiveness to this RFQ.

2. Timetable
This RFQ is seeking to identify an organization to provide training and implementation services spanning 18 months beginning in March 2017.

3. Reporting Requirements
The selected applicant will be expected to provide periodic reporting of training status, with details to be determined with the selected entity. Additionally, the applicant must be able to conduct assessment of implementation, reporting any challenges to full implementation, along with recommendations to remedy these.

4. Performance Standards
The selected applicant will be expected to perform in a collaborative manner consistent with the highest professional standards for training and implementation of DBT with fidelity to the model. Partnership with CBH will be expected, including ability and readiness to integrate CBH recommendations into work plan.

5. Monitoring
The CBH Network Development Department will be managing the contract. An individual from that unit will be identified as the point person for the work to be conducted under the contract that is developed through this RFQ and will monitor those activities for the duration of the contract.

6. Compensation
Compensation through this RFQ will be made on a per deliverable basis. Applicants will be responsible for indicating compensation requirements in the response to this RFQ.

B. Organizational and Personnel Requirements

At a minimum, the following are required:

- Clinical expertise in DBT
- Experience teaching and training DBT
History of direct clinical work with DBT treatment developer Dr. Marsha Linehan, including at least one team member with DBT-Linehan Board Certification

- Experience providing DBT implementation support to behavioral health agencies
- Demonstrated understanding of the social determinants of health for a Medicaid population
- Demonstrated understanding of the unique strengths and challenges faced by Medicaid-funded agencies in sustaining evidence-based clinical programs
- Personnel capacity for training teams from up to 10 selected behavioral health agencies for an estimated period of 18 months

C. Technology Capabilities
Applicants must have the technology capabilities and materials required to perform the proposed activities in this RFQ.

D. Required Tasks
The tasks required for this contractor are outlined below.

1. **Need Assessment**: Provide a Needs Assessment to help create a work plan tailored to agency needs. This should include agency philosophy, levels of care and services offered, and readiness for implementation. Leadership, policy and practices, and experience with EBP implementation should be considered. A Needs Assessment can be administered prior to training and/ or at one or more designated intervals during implementation (details to be determined with CBH and selected Applicant); it is important that the trainer is able to make ongoing recommendations for sustainment and growth of a DBT program throughout the contract period.

2. **Leadership engagement**: Agency leaders should be engaged as key stakeholders throughout the implementation. They should be oriented to DBT and coached in their roles sustaining a DBT program.

3. **DBT training**: Clinical teams must be trained to competency. Skills training for associated staff should be included. Train-the-trainer will be conducted as determined in planning phases.

4. **Implementation**: The Applicant should address key components of successful EBP implementation, including leadership engagement, policy, staff commitment and attrition, staff collaboration, and referral pathways. The plan should clearly list requirements for time commitment from participating staff.

5. **Monitoring**: Agencies should be coached and supported in monitoring implementation via clinical and program indicators.

6. **Recommendations**: The contractor should provide ongoing recommendations for sustainment and growth of each DBT program.

7. **Collaboration**: Collaboration with CBH will be expected to ensure support in system implementation. This will include consistent communication and the ability to integrate CBH recommendations into work plan.

8. **Adaptations**: The Applicant should consider work plan adaptations that may be required to fit agency culture and needs, particularly if these needs change during the course of implementation. This may include staff turnover or staff who need additional support to reach mastery.

E. DBHIDS System Transformation
In 2005, DBHIDS and CBH initiated a system transformation to change service delivery for people who live with behavioral health challenges. Transformation in Philadelphia moves beyond the field's historical focus on pathology and disease processes to a model directed by the person in
recovery’s needs, wants and desires and that emphasize the individuals' culture, resilience and unique recovery processes. A recovery/resilience-oriented system attends to the issues of symptom reduction but ultimately provides access to services, supports, environments and opportunities that help individuals restore a positive sense of self and rebuild a meaningful and fulfilling life in their community. Through the implementation of recovery/resilience-oriented innovative, evidence-based, evidence-informed and promising practices, the system transformation holds the potential to improve quality of care and the lives of service recipients and their families. As the primary mechanism for implementing the system transformation, DBHIDS issued The Practice Guidelines for Recovery and Resilience-Oriented Treatment in 2011, and these guidelines can be found at http://www.dbhids.org/practice-guidelines/.

Core Values

1. Strength-based Approaches that Promote Hope: A strengths perspective is woven throughout system-transformation efforts. Services are focused on identifying and building strengths, assets, resources and protective factors within the individual, family, peer group and community, rather than focusing solely on identifying and addressing problems or challenges in the individual’s or family’s life. These strengths are mobilized to support the individual’s and the family’s journey to wellness. A focus on hope is equally essential—the message that people can and do show resilience in the face of adversity, and can and do recover from behavioral health conditions. Change is always possible, and the extent to which people’s lives can change is often beyond what we can imagine. We learn hope by seeing others lead meaningful lives in their communities, listening to their stories and having opportunities to give to others. Hope-inducing environments can help people of all ages in their recovery processes.

2. Community Inclusion, Partnership and Collaboration: The focus of care is on integrating individuals and families into the larger life of their communities, connecting with the support and hospitality of the community, developing community resources that support recovery and resilience and encouraging service contributions to and from the larger community. Resilience, recovery and wellness can be tapped, initiated, catalyzed and promoted in care settings, but can be maintained only in the context of people’s natural environments. Connecting services, individuals and families with the community is no longer considered optional, but is understood as an integral factor in sustaining wellness.

3. Person and Family-Directed Approaches: In recovery and resilience-oriented systems, service designs shift from an expert model to a partnership/consultation model, in which everyone’s perspective, experience and expertise is welcomed and considered. Each person’s and each family’s values, needs and preferences are respected and considered central to any decision-making process. Services and supports are individualized, built with and around each person and family. All parties in the system recognize that there are many pathways to recovery and that people have a right to choose their own paths. People have the opportunity to choose from a diverse menu of services and supports and to participate in all decisions that affect their lives and those of their children. Multidisciplinary teams that include participants and family members reduce fragmentation and ensure the delivery of comprehensive, effective services.

4. Family Inclusion and Leadership: Family members are actively engaged and involved at all levels of the service process. Families - and particularly parents of children and youth - are seen as an integral part of policy development, planning, service delivery and service evaluation. Assessment and service planning are family focused. The system and its providers recognize that families come in many varieties. Families of birth, foster and adoptive families and families of
choice are respected, valued and involved in meaningful ways. When multiple family members are involved in care in different programs and agencies, providers take steps to ensure that services are integrated.

5. Peer Culture, Support and Leadership: Service systems and providers recognize the power of peer support and affirm that recognition by: a) creating environments in which peers can support one another in formal and informal ways and providing opportunities for that support; b) hiring people to provide peer support to individuals and/or families; c) ensuring representation of youth and people in recovery at all levels of the system; d) developing respectful, collaborative relationships between behavioral health agencies and the service structures of local recovery mutual-aid societies and assertively linking people to peer-based support services (e.g., mutual/self-help groups, other recovery community support institutions and informal peer support); e) acknowledging the role that sharing stories of lived experience can play in helping others initiate and sustain the recovery process; and f) developing opportunities for people in recovery and youth to engage in active leadership roles at all levels of the system.

6. Person-First (Culturally Competent) Approaches: The title of this core value reflects the fact that services that are appropriate to and respectful of culture - often referred to as culturally competent - must also respect the individuality and centrality of each unique individual. In a person-first (culturally competent) service system, all staff and volunteers are able to work effectively with individuals and families from different cultures. They possess knowledge of the values, worldviews and practices of the major cultural groups they serve - and, equally important, the humility to know the limits of their knowledge. They address culture broadly, not forgetting the importance of ethnicity, nation of birth and primary language, but also acknowledging the implications of gender, age, sexual orientation, religion, socioeconomic factors and other key characteristics. Rather than merely developing a generic understanding of the people they serve, however, they are also skilled at using cultural knowledge to develop an accurate and individualized understanding of each person they serve, each family and each community. Providers also possess an understanding of their own cultural worldview, the ways in which it enriches their work and the ways in which it may constrain their work.

7. Trauma-Informed Approaches: All components of the service system are designed with an understanding of the role that serious adverse events can play in the lives of individuals and families. Services are delivered in safe and trustworthy environments and through respectful, nurturing relationships to promote healing and avoid inadvertent re-traumatization. Individuals and families are always assessed for the extent to which the spectrum of traumatic experiences may have affected their lives and their ability to participate in care and establish recovery. They are offered services and supports that will help them reduce the destructive effects of traumatic experiences and maximize the growth that can emerge from the healing process.

8. Holistic Approaches toward Care: Services and supports are designed to enhance the development of the whole person. Care transcends a narrow focus on symptom reduction and promotes wellness as a key component of all care. In attending to the whole person, there is a
emphasis on exploring and addressing primary care needs in an integrated manner. Providers and peers also explore, mobilize and address spirituality, sexuality and other dimensions of wellness in service settings.

9. Care for the Needs and Safety of Children and Adolescents: Service systems and providers recognize the incredible resilience of children and adolescents, along with their unique vulnerabilities and the complexities that attend their need for services and support. As a result, providers employ a developmental approach in the delivery of services. Adults, children and their families are shown respect and given a partnership role in services and supports. Screening and assessment processes are informed by knowledge of the ways in which children and adolescents’ strengths, symptoms, needs and progress tend to differ from those of adults and of the ways of honoring those differences. Providers also recognize that attention to the safety, needs and well-being of children and adolescents includes attention to the safety, needs and well-being of their families - and back up that recognition with concrete action.

10. Partnership and Transparency: This system transformation effort is built upon the values of partnership and transparency at all levels of the system. This applies to the ways in which system administrators strive to work with providers, as well as the ways in which providers aim to collaborate with the individuals and families receiving services.

III. Proposal Format, Content and Submission Requirements; Selection Process

A. Format Structure

1. Proposal Cover Sheet
The cover sheet (see Appendix A) must be completed with the Applicant’s information and included as the first page of the proposal.

2. Table of Contents
A table of contents must be included as the second page of the proposal with each section of the proposal included and with a page number for the first page of each section.

3. Format Requirements
Proposals must be prepared simply and economically, providing a straightforward, concise description of the applicant's ability to meet the requirements of the RFQ. Each proposal must provide all the information detailed in this RFQ using the format described below. The narrative portion of the proposal must be presented in print size of 12, using a Times New Roman font, single spaced on 8.5” by 11” sheets of paper with minimum margins of 1”. For each section where it is required, the applicant must fully answer all of the listed questions in the outline form in which they are presented in the RFQ. Answers to each question must be numbered/lettered and correspond to the numbered/lettered questions in this RFQ. Failure to number and letter the questions or to respond to all questions may result in the proposal’s being considered non-responsive. Each attachment, appendix or addendum must reference the corresponding section or subsection number.

B. Proposal Content

1. Introduction/Executive Summary
Prepare a very brief introduction including a general description of your understanding of the scope and complexity of the proposed project.
2. **Statement of Qualifications/Relevant Experience**
Provide information on the continuum of services offered by the applicant agency and the length of time the agency has been in existence. Describe previous work with similar target organizations and experience providing DBT training and implementation across large systems. This should include experience working with agencies serving individuals with complex behavioral health needs and social stressors (as described in Section II.2.) and implementation experience with large behavioral health systems. Discuss any lessons learned.

3. **Corporate Status**
Please indicate your corporate status, including whether you are a for-profit or not-for-profit organization and provide legal documentation of that status as an attachment to your proposal.

4. **Governance Structure**
Describe the governing body of your organization. Each Applicant must provide a list of the names, gender, race, and business addresses of all members of its Board of Directors. Please indicate which, if any, board members are self-disclosed service recipients or are family members of people who have received services.

5. **Program Philosophy**
This section provides the opportunity to describe the vision, values and beliefs that will be evident in the design and implementation of the proposed services. The Applicant should explain how the values of the Philadelphia System Transformation and the Practice Guidelines, including being strengths-based and recovery and resilience focused, are evident in the operations of the applicant organization. This section should also include a description of how person-first (culturally competent) and trauma-informed practices and approaches are incorporated into the applicant organization and into the proposed program.

6. **Program Design**
Describe a proposed Work Plan for DBT training and implementation for teams from up to ten agencies, with the understanding that the plan may adjust to fit timeframes and needs of each agency. This should include required tasks as listed in Section II.D.

Describe strategies to ensure successful implementation, including strategies to balance expectations for fidelity with the need for flexibility.

7. **Personnel**
   a. Provide a list of all staff who will provide training and implementation support. Provide job descriptions and resumes for personnel as an Appendix to your response.

   b. Identify those individuals who will serve as trainers and implementation leaders during this contract.

   c. Describe relevant experience of participating staff, including DBT training and certification and previous system implementation experience.

8. **Operational Documentation and Requirements**
In this section, please include the following information, either within the section itself or by reference to an attachment to your proposal:
   - Tax Identification Number
   - Letter attesting that all required federal, state and local taxes (including payroll taxes) for the past twelve (12) months have been paid
   - In the case of for-profit organizations, group or individual practices, disclosure of any person or entity
holding any shared ownership or controlling interest of 5% or more.

C. Terms of Contract
For the contract entered into by CBH as a result of this RFP, negotiations will be undertaken only with a successful Applicant whose application, including all appropriate documentation, shows it to be qualified, responsible, and capable of performing the work required in the RFP.

The selected Applicant shall maintain full responsibility for maintenance of such insurances as may be required by law of employers, including but not limited to Worker’s Compensation, General Liability, Unemployment Compensation and Employer’s Liability Insurance, and Professional Liability and Automobile Insurance.

The Applicant, as a potential Consultant, is required, per Chapter 17-1404 (1) of the Philadelphia Code, to disclose certain campaign contributions (defined as a provision of money, in-kind assistance, discounts, forbearance, or any other valuable thing) made during the last two years to any of the following:

a. A candidate for nomination or election to any public office in the Commonwealth of Pennsylvania;
b. An incumbent in any public office in the Commonwealth of Pennsylvania;
c. A political committee or state party in the Commonwealth of Pennsylvania; or
d. A group, committee, or association organized in support of any candidate, office holder, political committee, or state party in the Commonwealth of Pennsylvania.

Further, if the Applicant is an individual and makes campaign contributions totaling over $2,500 in one calendar year to a candidate for City office or to an incumbent, the individual is not eligible to be a Contractor for over $10,000 during that candidate or incumbent’s term in office.

Similarly, if the Applicant is a business (i.e. corporation, limited liability company, partnership association, joint venture, or any other legal entity) and makes campaign contributions totaling over $10,000 in one calendar year to a candidate for City office or to an incumbent, the business is not eligible to be a Contractor for over $25,000 during that candidate or incumbent’s term in office.

D. Health Insurance Portability and Accountability Act (HIPAA)
The work to be provided under any contract issued pursuant to this RFQ is subject to the federal Health Insurance Portability and Accountability Act (HIPAA), as amended, and/or other state or federal laws or regulations governing the confidentiality and security of health information. The selected Applicant(s) will be required to comply with CBH confidentiality standards identified in any contractual agreement between the selected applicant and CBH.

E. Minority/Women/People with Disabilities Owned Business Enterprises
CBH is a city-related agency and as such its contracted providers must cooperate with the intent of the local municipality regarding minority/women/disabled-owned business enterprises. It is the expectation of CBH that the selected Applicants will employ a “Best and Good Faith Efforts” approach to include certified minority, women and disabled businesses (M/W/DSBE) in the services provided through this RFQ where applicable and meet the intent of M/W/DSBE legislation.

The purpose of M/W/DSBE state legislation is to provide equal opportunity for all businesses and to assure that CBH funds are not used, directly or indirectly, to promote, reinforce or perpetuate discriminatory practices. CBH is committed to fostering an environment in which all businesses are free to participate in business opportunities without the impediments of discrimination and participate in all CBH contracts on an equitable basis.
For-profit Applicants should indicate if their organization is a Minority (MBE), Woman (WBE), and/or Disabled (DSBE) Owned Business Enterprise and certified as such by an approved certifying agency and/or identified in the City of Philadelphia Office of Economic Opportunity (OEO) Certification Registry. If the Applicant is M/W/DSBE certified by an approved certifying agency, a copy of certifications should be included with the proposal. Any certifications should be submitted as hard copy attachments to the original application and copies that are submitted to CBH.

Not-for-profit Applicants cannot be formally M/W/DSBE certified. CBH does utilize adapted state definitions to determine the M/W/DSBE status. Criteria are applied to not-for-profit entities to determine M/W/DSBE status in the CBH provider network, as follows (all criteria must be satisfied):

- At least 51% of the board of directors must be qualified minority individuals and/or women and/or people with disabilities.
- A woman or minority individual or person with a disability must hold the highest position in the company. Minority groups eligible for certification include African Americans, Hispanic Americans, Native Americans, and Asian Americans.
- Citizenship and legitimate minority group membership must be established through birth certificates, military records, passports, or tribal cards.

Not-for-profit organizations may have sub-contracting relationships with certified M/W/DSBE for-profit organizations. Not-for-profits should include a listing of their M/W/DSBE certified subcontractors, along with their certification information.

For additional information regarding the Commonwealth of Pennsylvania’s M/W/DSBE certification process, go to the following website:

www.dgs.state.pa.us/portal/server.pt/community/bureau_of_minority_and_women_business_opportunities/1358

a. City of Philadelphia Tax and Regulatory Status and Clearance Statement

As CBH is a quasi-governmental, city-related agency, prospective Applicants must meet certain City of Philadelphia requirements. It is the policy of the City of Philadelphia to ensure that each contractor and subcontractor has all required licenses and permits and is current with respect to the payment of City taxes or other indebtedness owed to the City (including, but not limited to, taxes collected by the City on behalf of the School District of Philadelphia), and is not in violation of other regulatory provisions contained in The Philadelphia Code. To assist the City, through its Department of Revenue and Department of Licenses and Inspections, in determining this status, each Applicant is required to complete and return with its proposal, a City of Philadelphia Tax and Regulatory Status and Clearance Statement Form (see Appendix B).

If the Applicant is not in compliance with the City’s tax and regulatory codes, an opportunity will be provided to enter into satisfactory arrangements with the City. If satisfactory arrangements cannot be made within a week of being notified of their non-compliance, Applicants will not be eligible for award of the contract contemplated by this RFQ.

All selected Applicants will also be required to assist the City in obtaining the above information from its proposed subcontractors (if any). If a proposed subcontractor is not in compliance with City Codes and fails to enter into satisfactory arrangements with the City, the non-compliant subcontractor will be ineligible to participate in the contract contemplated by this RFQ and the selected Applicant may find it necessary to replace the non-compliant subcontractor with a compliant subcontractor. Applicants are advised to take these City policies into consideration when entering into their contractual relationships.
with proposed subcontractors.

Applicants need not have a City of Philadelphia Business Privilege Tax Account Number and Business Privilege License Number to respond to this RFQ, but will, in most circumstances, be required to obtain one or both if selected for award of the contract contemplated by the RFQ. Proposals for a Business Privilege Tax Account Number or a Business Privilege License may be made on line by visiting the City of Philadelphia Business Service site- http://business.phila.gov/Pages/Home.aspx and clicking on “Register Your Business.” If you have specific questions, call the Department of Revenue at 215-686-6600 for questions related to City of Philadelphia Business Privilege Tax Account Number or the Department of Licenses and Inspections at 215-686-2490 for questions related to the Business Privilege License.

F. Compliance with Philadelphia 21st Century Minimum Wage and Benefits Ordinance

Applicants are advised that any contract awarded pursuant to this RFQ is a “Service Contract,” and the successful Applicant under such contract is a “Service Contractor,” as those terms are defined in Chapter 17-1300 of the Philadelphia Code (“Philadelphia 21st Century Minimum Wage and Benefits Standard Ordinance”). Any Subcontractor and any sub-subcontractor at any tier proposed to perform services sought by this RFQ is also a “Service Contractor” for purposes of Chapter 17-1300. If any such Service Contractor (i.e. Applicant and subcontractors at any tier) is also an “Employer,” as that term is defined in Section 17-1302 (more than five employees), and is among the Employers listed in Section 17-1303 of the Code, then during the term of any resulting contract, it is subject to the minimum wage and benefits provisions set forth in Chapter 17-1300 unless it is granted a waiver or partial waiver under Section 17-1304. Absent a waiver, these minimum wage and benefits provisions, which include a minimum hourly wage that is adjusted annually based on the CPI, health care and sick leave benefits, are mandatory and must be provided to Applicant’s employees or the employees of any subcontractor at any tier who perform services related to the City contract resulting from this RFQ. Applicants and any subcontractors at any tier proposed by Applicants are strongly encouraged to consult Chapter 17-1300 of the Philadelphia Code,1 the General Provisions, and the About/Minimum Wage and Equal Benefits Ordinances Impacting Some City Contractors links on the eContract Philly home page for further details concerning the applicability of this Chapter to, and obligations it imposes on certain City contractors and subcontractors at any tier. In addition to the enforcement provisions contained in Chapter 17-1300, the successful Applicant’s failure or the failure of any subcontractor at any tier to comply (absent an approved waiver) with the provisions of Chapter 17-1300, or any discrimination or retaliation by the successful Applicant or Applicant’s subcontractors at any tier against any of their employees on account of having claimed a violation of Chapter 17-1300, shall be a material breach of any Service Contract resulting from this RFQ. By submitting a proposal in response to this RFQ, Applicants acknowledge that they understand, and will comply with the requirements of Chapter 17-1300, and will require the compliance of their subcontractors at any tier if awarded a contract pursuant to this RFQ. Applicants further acknowledge that they will notify any subcontractors at any tier proposed to perform services related to this RFQ of the requirements of Chapter 17-1300.

G. Certification of Compliance with Equal Benefits Ordinance

If this RFQ is a solicitation for a “Service Contract” as that term is defined in Philadelphia Code Section 17-1901(4) (“A contract for the furnishing of services to or for the City, except where services are incidental to the delivery of goods. The term does not include any contract with a governmental agency.”), and will result in a Service Contract in an amount in excess of $250,000, pursuant to Chapter 17-1900 of the Philadelphia Code (see footnote 1 for online access to the Philadelphia Code), the successful Applicant shall, for any of its employees who reside in the City, or any of its employees who are non-residents subject to City wage tax under Philadelphia Code Section 19-1502(1)(b), be required to
extend the same employment benefits the successful Applicant extends to spouses of its employees to life partners of such employees, absent a waiver by the City under Section 17-1904. By submission of their

Proposals in response to this RFQ, all Applicants so acknowledge and certify that, if awarded a Service Contract pursuant to this RFQ, they will comply with the provisions of Chapter 17-1900 of the Philadelphia Code and will notify their employees of the employment benefits available to life partners pursuant to Chapter 17-1900. Following the award of a Service Contract subject to Chapter 17-1900 and prior to execution of the Service Contract by the City, the successful Applicant shall certify that its employees have received

1 A link to the Philadelphia Code is available on the City’s official web site, www.phila.gov. Click on “City Code and Charter,” located to the bottom right of the Welcome page under the box “Transparency.”

the required notification of the employment benefits available to life partners and that such employment benefits will actually be available, or that the successful Applicant does not provide employment benefits to the spouses of married employees. The successful Applicant’s failure to comply with the provisions of Chapter 17-1900 or any discrimination or retaliation by the successful Applicant against any employee on account of having claimed a violation of Chapter 17-1900 shall be a material breach of the any Service Contract resulting from this RFQ. Further information concerning the applicability of the Equal Benefits Ordinance, and the obligations it imposes on certain City contractors is contained in the About/Minimum Wage and Equal Benefits Ordinances Impacting Some City Contractors links on the eContract Philly home page.

H.City of Philadelphia Disclosure Forms
Applicants and subcontractors are required to complete the City of Philadelphia Disclosure Forms (see Appendix C and separate website Attachment) to report campaign contributions to local and state political candidates and incumbents; any consultants used in responding to the RFQ and contributions those consultants have made; prospective subcontractors; and whether Applicant or any representative of Applicant has received any requests for money or other items of value or advice on particular firms to satisfy minority-, woman- or disabled-owned business participation goals. These forms must be completed and returned with the proposal. The forms are attached as a separate PDF on the website posting.

I.CBH Disclosure of Litigation Form
The Applicant shall describe any pending, threatened, or contemplated administrative or judicial proceedings that are material to the Applicant’s business or finances including, but not limited to, any litigation, consent orders or agreements between any local, state, or federal regulatory agency and the Applicant or any subcontractor the Applicant intends to use to perform any of the services described in this RFQ. Failure to disclose any of the proceedings described above may be grounds for disqualification of the Applicant’s submission. Complete and submit with your proposal the CBH Disclosure of Litigation Form (see Appendix D).

J.Selection Process
An application review committee will review all responses to this RFQ. Based on the criteria detailed below, the committee will make recommendations concerning the submissions that are best able to meet the goals of the RFQ.
Submissions will be reviewed based upon the merits of the written response to the RFQ.

**K. Threshold Requirements**
Threshold requirements provide a baseline for all proposals, which means they provide basic information that all Applicants must meet. Failure to meet all of these requirements may disqualify an Applicant from consideration through this RFQ. Threshold requirements include timely submission of a complete proposal with responses to all sections and questions outlined in Section II.B., Project Details. In addition, all required Attachments must be submitted. Threshold requirements include having the requisite experience and licenses to implement the training.

Threshold requirements also include consideration of the Applicant’s financial status, including any potential delinquencies to the City and CBH. Proposals may be rejected, if, in CBH’s judgment, the Applicant has failed to provide all information required by this RFP; has been delinquent or unfaithful in the performance of any contract with CBH or others; is delinquent, and has not made arrangements satisfactory to CBH with respect to the payment of City taxes or taxes collected by the City, or other indebtedness owed to the City or other taxing authorities; is not in compliance with regulatory codes applicable to Applicant; is financially or technically incapable; or is otherwise not a responsible Applicant.

Neither the vendor nor its staff, subcontractors, or vendors may be on any of the three Excluded Individuals and Entities lists:
- List of Excluded Individuals and Entities (LEIE)  [http://oig.hhs.gov/fraud/exclusions.asp](http://oig.hhs.gov/fraud/exclusions.asp);
- System for Award Management (SAM)  [https://www.sam.gov](https://www.sam.gov);
- Department of Human Services’ Medcheck List  [http://www.dhs.state.pa.us/publications/medichecksearch/](http://www.dhs.state.pa.us/publications/medichecksearch/)

**L. RFQ Responses**
A review committee will review all responses to this RFQ. Based on the criteria detailed below, the committee will make recommendations concerning the submissions that are best able to meet the goals of the RFQ.

**IV. Application Administration**

**A. Procurement Schedule**
The anticipated procurement schedule is as follows:

<table>
<thead>
<tr>
<th>RFQ Event</th>
<th>Deadline Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFQ Issued</td>
<td>August 12, 2016</td>
</tr>
<tr>
<td>Deadline to Submit Questions</td>
<td>August 22, 2016</td>
</tr>
<tr>
<td>Answers to Questions on Website</td>
<td>August 26, 2016</td>
</tr>
<tr>
<td>Application Submission Deadline</td>
<td>September 9, 2016</td>
</tr>
<tr>
<td>Applicants Identified for Contract Negotiations</td>
<td>September 23, 2016</td>
</tr>
<tr>
<td>Project Start Date</td>
<td>November, 2016</td>
</tr>
<tr>
<td></td>
<td>(Training to begin March 2017)</td>
</tr>
</tbody>
</table>
CBH reserves the right to modify the schedule as circumstances warrant.

This RFQ is issued on August 12, 2016. In order to be considered for selection, all applications must be delivered to the address below no later than 2:00 PM on September 9, 2016.

Community Behavioral Health 801 Market Street  
7th Floor  
Philadelphia, PA 19107 ATTN: Hans Leach  
Application packages should be marked “Dialectic Behavior Therapy Training and Implementation Services.” Applications submitted by any means other than mailing, courier, or hand delivery will not be accepted.  
  • Applicants must submit an electronic version of the application prepared as a PDF document placed onto a compact disc or flash drive with one clearly marked signed original application and five (5) copies of the application.  
  • Applications submitted after the deadline date and time will be returned unopened.  
  • The individual applicant or an official of the submitting agency, authorized to bind the agency to all provisions noted in the application, must sign the cover sheet of the application.

B. Questions Relating to the RFQ  
All questions concerning this RFQ must be submitted in writing via email to Hans Leach at hans.leach@phila.gov by August 22, 2016. CBH will respond to questions it considers appropriate to the RFQ and of interest to all Applicants, but reserves the right, in its discretion, not to respond to any question. Responses will be posted on the DBHIDS website. Responses posted on this website become part of the RFQ upon posting. CBH reserves the right, in its discretion, to revise responses to questions after posting, by posting the modified response. No oral response to any Applicant question by any CBH employee or agent shall be binding on CBH or in any way considered to be a commitment by CBH. Contact with other CBH staff, or other related staff, regarding this RFQ is not permitted and failure to comply with this restriction could result in disqualification.

C. Interviews/Presentations  
Applicants may be required to make an oral presentation concerning various aspects of their application to CBH. Such presentations provide an opportunity for applicants to clarify their application to insure a thorough and mutual understanding. CBH will schedule such presentations on an as needed basis.

D. Terms of Contract  
The initial contract resulting from this RFQ will start within 90 days of receipt of the award letter. CBH reserves the right to set the rates for this service, budgets and rates notwithstanding. Continuation of funding is contingent upon the availability of funds, quality of service being provided and contract compliance. CBH reserves the right to continue subsequent yearly contracts. All contracts become binding on the date of signature by the agency’s chief executive officer and Community Behavioral Health’s chief executive officer. CBH reserves the right to re-issue all or part of the RFQ if it is not able to establish acceptable agencies for any or all services. CBH also reserves the right to amend contracts throughout the contract period, and to renegotiate the contract length as needed.
V. General Rules Governing RFQs/Applications; Reservation of Rights; Confidentiality and Public Disclosure

A. Revisions to RFQ
CBH reserves the right to change, modify or revise the RFQ at any time. Any revision to this RFQ will be posted on the DBHIDS website with the original RFQ. It is the Applicant’s responsibility to check the website frequently to determine whether additional information has been released or requested.

B. City/CBH Employee Conflict Provision
City of Philadelphia or CBH employees and officials are prohibited from submitting an application in response to this RFQ. No application will be considered in which a City or CBH employee or official has a direct or indirect interest. Any application may be rejected that, in CBH’s sole judgment, violates these conditions.

C. Proposal Binding
By signing and submitting its proposal, each Applicant agrees that the contents of its proposal are available for establishment of final contractual obligations for a minimum of 180 calendar days from the proposal deadline for this RFQ. An Applicant’s refusal to enter into a contract which reflects the terms and conditions of this RFQ or the Applicant’s proposal may, in the sole discretion of CBH, result in rejection of Applicant’s proposal.

D. Reservation of Rights
By submitting its response to this notice of Request for Proposals as posted on the DBHIDS website, the Applicant accepts and agrees to this Reservation of Rights. The term “notice of request for proposals,” as used herein, shall mean this RFQ and include all information posted on the DBHIDS website in relation to this RFQ.

1. Notice of Request For Qualifications (RFQ)
CBH reserves the right, and may, in its sole discretion, exercise any one or more of the following rights and options with respect to this notice of contract opportunity:

(a) to reject any and all applications and to reissue this RFQ at any time;
(b) to issue a new RFQ with terms and conditions substantially different from those set forth in this or a previous RFQ;
(c) to issue a new RFQ with terms and conditions that are the same or similar as those set forth in this or a previous RFQ in order to obtain additional applications or for any other reason CBH determines to be in their best interest;
(d) to extend this RFQ in order to allow for time to obtain additional applications prior to the RFQ application deadline or for any other reason CBH determines to be in its best interest;
(e) to supplement, amend, substitute or otherwise modify this RFQ at any time prior to issuing a notice of intent to develop a provider agreement or consultant contract to one or more Applicants;
(f) to cancel this RFQ at any time prior to the execution of a final provider agreement whether or not a notice of intent to develop a provider agreement has been issued, with or without issuing, in CBH’s sole discretion, a new RFQ for the same or similar services;
(g)
(h) to do any of the foregoing without notice to Applicants or others, except such notice as CBH, in its sole discretion, elects to post on the DBHIDS website.

2. Proposal Selection and Contract Negotiation
CBH may, in its sole discretion, exercise any one or more of the following rights and options with respect to application selection:

(a) to reject any application if CBH, in its sole discretion, determine the application is incomplete, deviates from or is not responsive to the requirements of this RFQ, does not comply with applicable law, is conditioned in any way, or contains ambiguities, alterations or items of work not called for by this RFQ, or if CBH determines it is otherwise in their best interest to reject the application;

(b) to reject any application if, in CBH’s sole judgment, the Applicant has been delinquent or unfaithful in the performance of any contract with CBH or with others; is delinquent, and has not made arrangements satisfactory to CBH, with respect to the payment of City taxes or taxes collected by the City, or other indebtedness owed to the City; is not in compliance with regulatory codes applicable to Applicant; is financially or technically incapable; or is otherwise not a responsible Applicant;

(c) to waive any defect or deficiency in any application, including, without limitation, those identified in subsections 1) and 2) preceding, if, in CBH’s sole judgment, the defect or deficiency is not material to the application;

(d) to require, permit or reject, in CBH’s sole discretion, amendments (including, without limitation, information omitted), modifications, clarifying information, and/or corrections to their applications by some or all of the Applicants at any time following application submission and before the execution of a final provider agreement or consultant contract;

(e) to issue a notice of intent to develop a provider agreement or consultant contract and/or execute a provider agreement and/or consultant contract for any or all of the items in any application, in whole or in part, as CBH, in its sole discretion, determine to be in CBH’s best interest;

(f) to enter into negotiations with any one or more Applicants regarding price, scope of services, or any other term of their applications, and such other agreement or contractual terms as CBH may require, at any time prior to execution of a provider agreement or consultant contract, whether or not a notice of intent to develop a provider agreement or consultant contract has been issued to any Applicant and without reissuing this RFQ;

(g) to enter into simultaneous, competitive negotiations with multiple Applicants or to negotiate with individual Applicants, either together or in sequence, and to permit or require, as a result of negotiations, the expansion or reduction of the scope of services or changes in any other terms of the submitted applications, without informing other Applicants of the changes or affording them the opportunity to revise their applications in light thereof, unless CBH, in its sole discretion, determine that doing so is in and CBH's best interest;

(h) to discontinue negotiations with any Applicant at any time prior to the execution of a provider agreement or consultant contract, whether or not a notice of intent to develop a provider agreement or consultant contract has been issued to the Applicant, and to enter into negotiations with any other Applicant, if CBH, in its sole discretion, determine it is in the best interest of CBH to do so;

(i) to rescind, at any time prior to the execution of a provider agreement or consultant contract, any notice of intent to develop a provider agreement or consultant contract to an Applicant, and to issue or not issue a notice of intent to develop a provider agreement or consultant contract to the same or a different Applicant and enter into negotiations with that Applicant, if CBH, in its sole discretion, determine it is in the best interest of CBH to do so;

(j) to elect not to enter into any provider agreement or consultant contract with any Applicant, whether or not a notice of intent to develop a provider agreement or consultant contract has been issued and with
or without the reissuing this RFQ, if CBH determines that it is in CBH’s best interest to do so;

(k) to require any one or more Applicants to make one or more presentations to CBH at CBH’s offices or other location as determined by CBH, at the Applicant’s sole cost and expense, addressing the Applicant’s application and its ability to achieve the objectives of this RFQ;

(l) to conduct on-site investigations of the facilities of any one or more Applicants (or the facilities where the Applicant performs its services);

(m) to inspect and otherwise investigate projects performed by the Applicant, whether or not referenced in the application, with or without consent of or notice to the Applicant;

(n) to conduct such investigations with respect to the financial, technical, and other qualifications of each Applicant as CBH, in its sole discretion, deem necessary or appropriate;

(o) to permit, at CBH’s sole discretion, adjustments to any of the timelines associated with this RFQ, including, but not limited to, extension of the period of internal review, extension of the date of provider agreement or consultant contract award and/or provider agreement or consultant contract execution, and extensions of deadlines for implementation of the proposed project; and

3. Miscellaneous

(p) Interpretation; Order of Precedence. In the event of conflict, inconsistency or variance between the terms of this Reservation of Rights and any term, condition or provision contained in any RFQ, the terms of this Reservation of Rights shall govern.

(q) Headings. The headings used in this Reservation of Rights do not in any way define, limit, describe or amplify the provisions of this Reservation of Rights or the scope or intent of the provisions, and are not part of this Reservation of Rights.

E.Confidentiality and Public Disclosure
The successful Applicant shall treat all information obtained from CBH that is not generally available to the public as confidential and/or proprietary to CBH. The successful Applicant shall exercise all reasonable precautions to prevent any information derived from such sources from being disclosed to any other person. The successful Applicant agrees to indemnify and hold harmless CBH, its officials and employees, from and against all liability, demands, claims, suits, losses, damages, causes of action, fines and judgments (including attorney's fees) resulting from any use or disclosure of such confidential and/or proprietary information by the successful Applicant or any person acquiring such information, directly or indirectly, from the successful Applicant.

By preparation of a response to this RFQ, Applicants acknowledge and agree that CBH, as a quasi-public corporation, is subject to state and local public disclosure laws and, as such, is legally obligated to disclose to the public documents, including applications, to the extent required hereunder. Without limiting the foregoing sentence, CBH’s legal obligations shall not be limited or expanded in any way by an Applicant's assertion of confidentiality and/or proprietary data.

F.Incurring Costs
CBH is not liable for any costs incurred by Applicants for work performed in preparation of a response to this RFQ.

G.Prime Contractor Responsibility
The selected contractor will be required to assume responsibility for all services described in their applications whether or not they provide the services directly. CBH will consider the selected contractor as sole point of contact with regard to contractual matters.
H. Disclosure of Proposal Contents
Information provided in applications will be held in confidence and will not be revealed or discussed with competitors. All material submitted as part of the RFQ process becomes the property of CBH and will only be returned at CBH’s option. Applications submitted to CBH may be reviewed and evaluated by any person other than competing Applicants. CBH retains the right to use any/all ideas presented in any reply to this RFQ. Selection or rejection of an application does not affect this right.

I. Selection/Rejection Procedures
The Applicants whose submission is selected by CBH will be notified in writing as to the selection, and their selection will also be posted on the DBHIDS website. Information will be provided in this letter as to any issues within the application that will require further discussion or negotiation with CBH. This letter should not be considered as a letter of award. A formal letter of award will be forthcoming at such time when mutual agreement has been reached by the parties on all issues pertaining to the application. Applicants whose submissions are not selected will also be notified in writing by CBH.

J. Non-Discrimination
The successful Applicant, as a condition of accepting and executing a contract with CBH through this RFQ, agrees to comply with all relevant sections of the Civil Rights Act of 1964, the Pennsylvania Human Relations Act, Section 504 of the Federal Rehabilitation Act of 1973, and the Americans with Disabilities Act, hereby assuring that:

The contractor does not and will not discriminate against any person because of race, color, religious creed, ancestry, national origin, age, sex, sexual orientation, handicap or disability in providing services, programs or employment or in its relationship with other contractors.

K. Life of Proposals
CBH expects to select the successful Applicants as a result of this RFQ within approximately 90 days of the submission deadline. However, proposals that are submitted may be considered for selection up to 180 days following the submission deadline of this RFQ. By submission of a proposal, respondents agree to hold the terms of their proposal open to CBH for up to 180 days following the submission deadline.
APPENDIX A

RFQ PROPOSAL COVER SHEET

COMMUNITY BEHAVIORAL HEALTH

DBT TRAINING AND IMPLEMENTATION

SERVICES

CORPORATE NAME OF APPLICANT ORGANIZATION ________________________________

CORPORATE ADDRESS ______________________________________________________

CITY _______________________ STATE _____ ZIP __________

MAIN CONTACT PERSON ______________________________________________________

TITLE _______________________ TELEPHONE # __________________________

E-MAIL ADDRESS _______________________ FAX # __________________________

______________________________________________
SIGNATURE OF OFFICIAL AUTHORIZED TITLE
TO BIND APPLICANT TO A PROVIDER AGREEMENT

______________________________________________
TYPED NAME OF AUTHORIZED OFFICIAL IDENTIFIED ABOVE

DATE SUBMITTED _________________________________
APPENDIX B

CITY OF PHILADELPHIA TAX AND REGULATORY
STATUS AND CLEARANCE STATEMENT
FOR APPLICANTS

THIS IS A CONFIDENTIAL TAX DOCUMENT NOT FOR PUBLIC DISCLOSURE

This form must be completed and returned with Applicant’s proposal in order for Applicant to be eligible for award of a contract with the City. Failure to return this form will disqualify Applicant’s proposal from further consideration by the contracting department. Please provide the information requested in the table, check the appropriate certification option and sign below:

<table>
<thead>
<tr>
<th>Applicant Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Name and Title</td>
<td></td>
</tr>
<tr>
<td>Street Address</td>
<td></td>
</tr>
<tr>
<td>City, State, Zip Code</td>
<td></td>
</tr>
<tr>
<td>Phone Number</td>
<td></td>
</tr>
</tbody>
</table>

**Federal Employer Identification Number or Social Security Number:**

**Philadelphia Business Income and Receipts Tax Account Number (f/k/a Business Privilege Tax) (if none, state “none”)**

**Commercial Activity License Number (f/k/a Business Privilege License) (if none, state “none”)**

___ I certify that the Applicant named above has all required licenses and permits and is current, or has made satisfactory arrangements with the City to become current with respect to the payment of City taxes or other indebtedness owed to the City (including, but not limited to, taxes collected by the City on behalf of the School District of Philadelphia), and is not in violation, or has made satisfactory arrangements to cure any violation, or other regulatory provisions applicable to Applicant contained in The Philadelphia Code.

___ I certify that the Applicant named above does not currently do business, or otherwise have an economic presence in Philadelphia. If Applicant is awarded a contract with the City, it promptly will take all steps necessary to bring it into compliance with the City’s tax and other regulatory requirements.

Authorized Signature  
Date

Print Name and Title

* You can apply for a City of Philadelphia Business Income and Receipts Tax Account Number or a Commercial Activity License online after you have registered your business on the City’s Business Services website located at [http://business.phila.gov/Pages/Home.aspx](http://business.phila.gov/Pages/Home.aspx). Click on “Register” or “Register Now” to register your business.
APPENDIX C

CITY OF PHILAELPHIA DISCLOSURE FORMS

The City of Philadelphia Disclosure Forms may be found on the DBHIDS Website along with this posted RFP.
APPENDIX D

CBH Disclosure of Litigation Form

The Applicant shall describe in the space below any pending, threatened, or contemplated administrative or judicial proceedings that are material to the Applicant’s business or finances including, but not limited to, any litigation, consent orders or agreements between any local, state, or federal regulatory agency and the Applicant or any subcontractor the Applicant intends to use to perform any of the services described in this RFP.

☐ Not Applicable

Signature ____________________________ Print Name ____________________________ Date

Company or Agency Name
