

Notification of the Right to Negotiate
June 29, 2016

Type of Service

Managed File Transfer Services

Names of All Applicants

- Ipswitch, Inc.
- Xeohealth Corporation

Applicant Selected for the Right to Negotiate

- Ipswitch, Inc.

Reasons for Selection for the Right to Negotiate

After consideration of appropriate factors, including responsiveness and responsibilities of all Applicants, the Right to Negotiate is made in the best interest of Community Behavioral Health (CBH).

The following factors were the most important in selecting the Chosen Applicants:

- Meets prequalification requirements
- Prior experience of Applicant
- Ability or capacity to meet particular requirements of contract and needs of CBH